

*might have*  
The Rapid Software Testing  
Guide to What You Meant to Say

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**An Apology**

**I MEANT for this  
talk to be funny.**

**Sorry.**

**You said...**

“We’ve just introduced Scrum!”

**You might mean...**

“We have shorter daily status meetings.”

“Plus—hey, no chairs!”

**...which means**

Since nothing else has changed, basically, business as usual.

**You said...**

“Implement a mature software development process.”

**You probably meant...**

“Implement **someone else’s** software development process **model** (rather than your own).”

**...which means**

“Let someone else tell you how to do things.”

**...which means**

“Remain infantile.”

**You said...**

“We have to do X.”

**You might have meant...**

“**Someone says** we have to do X.”

**or...**

“We **only know how** to do X.”

**or...**

“We’re **willing to tolerate**  
doing X.”

**...which means**

“We **choose** to do X.”

**...which means**

“**Maybe** we **don’t** have to  
do X.”

**You said...**

“This is objective.”

**You probably meant...**

“**My colleagues and I agree**  
that this is objective.”

**...which means**

“If **you disagree** with our  
assessment, you’re either  
**not a colleague of ours** or  
you’re **not being objective.**”

**...which means**

“This is **subjective.**”

**You said...**

“structured”

**You probably meant... ..which means**

“**formalized**”

You’re probably only considering one kind of structure.

**...which means**

What you’re doing may be more time-consuming and expensive than it’s worth.

**You said...**

“high-level”

**You probably meant...**

“not really”

**Examples:**

“high-level process model”

“high-level description”

“high-level evaluation”

“high-level management”

**...which means**

“not really a process model”

“not really a description”

“not really evaluation”

“not really management”

(Credit to Tim Lister for this idea.)

You said...

**“test”**

You might have meant...

**“fix”**

**Examples:**

“This product is crap! They should have done more **fixing**.”

“We have to start **fixing** earlier in the project!”

“How long will you need to **fix** the product?”

“Can’t we just automate the **fixing**?”

You said...

**“testing”**

You might have meant...

**“all of development”**

**Try it and see what happens!**

“Why is **all of development** taking so long?”

“Why is **all of development** so expensive?”

“To prevent bugs from getting to the customers, we should work on improving **all of development**.”

“Can’t we just automate **all of development**.”

You said...

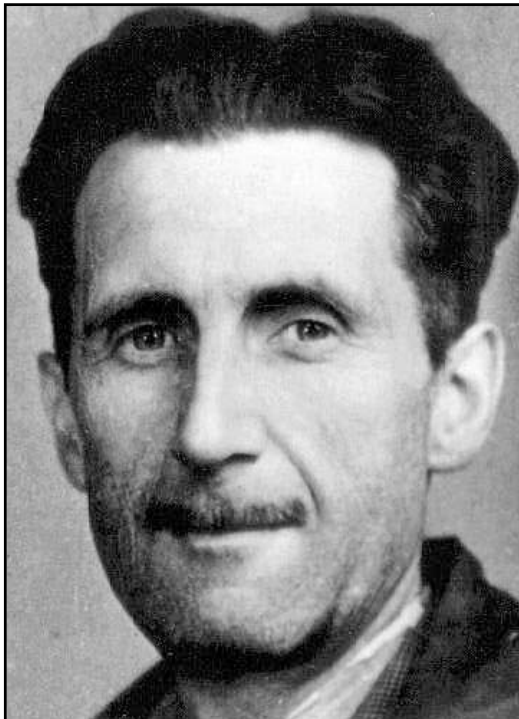
**“We’ve just introduced DevOps”**

You might have meant...

**“Hey! We just realized that  
supporting the business  
and each other  
is our damned job.”**

I might have meant...

**Hey, you kids, get out of my yard!**



[The English language] becomes ugly and inaccurate because our thoughts are foolish, but the slovenliness of our language makes it easier for us to have foolish thoughts.

The point is that the process is reversible.

George Orwell

“Politics and the English Language”

**Why don't people say what they mean?**

**Periodically, people  
equivocate  
to assert hegemony  
over the dialectic  
concerning the ontology.**

*Okay, sorry about that.*

**I meant to say...**

*Sometimes people use words that  
are confusing or weird to take  
control over conversations about  
ways we look at the world.*

### **You said...**

“You guys are so fussy about words!”

### **...which means**

“I’m talking just fine, and I reject the idea that my speech is not working for me.”

### **You might have meant...**

- “You *know* what I mean; *you’re* the one who is choosing to create a problem for *me*.”
- “Something I thought was simple turns out to be complicated, and I’d prefer to make the complication go away.”
- “You’ve identified something that is prompting me to think more deeply, and therefore I feel stupid (at least for now).”
- “I want to get the value out of something, but I want to avoid the effort or the controversy associated with getting it.”
- “I’m okay with the risk of being misunderstood.”

### **You said...**

“Oh, that’s just semantics.”

### **...which means**

“Oh, that’s just *being specific about what we’re talking about*.”

### **You might have meant...**

- “I don’t understand the distinction you’re trying to make.”
- “I’m not aware of the risk of confusion here.”
- “I *don’t care* about the risk of confusion here.”
- “I want to promote sloppy speech by reducing the concept of ‘semantics’ to ‘nitpicking’.”

**So, what’s the big deal?**



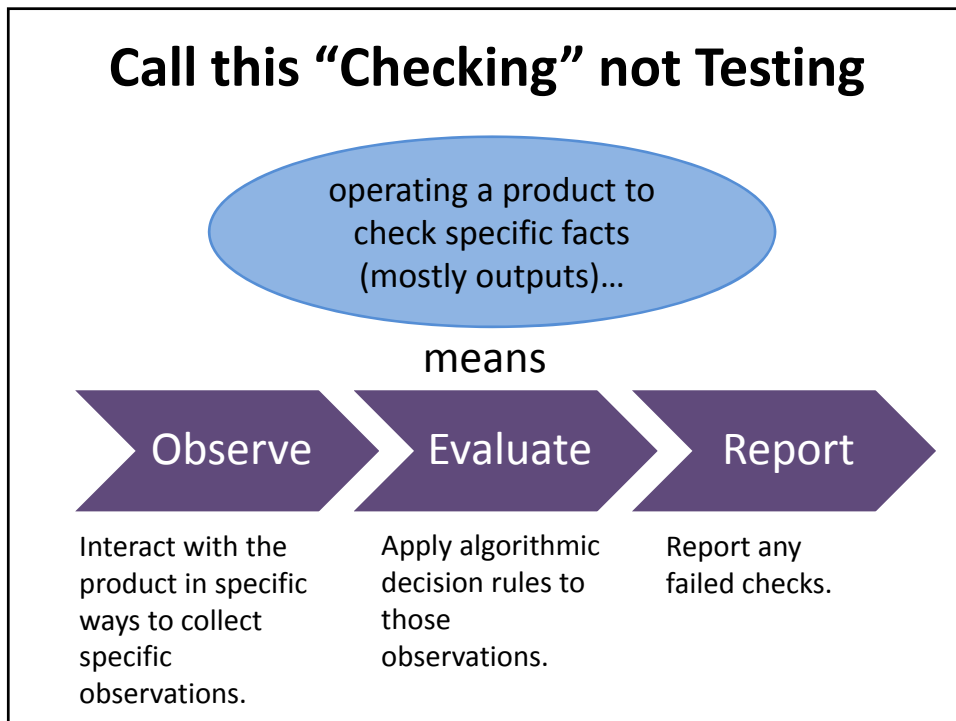
## Why We Think This Stuff Matters

- People use language as a scaffolding for their reasoning and their ontologies
- Misuse of language fosters a culture of ineffectiveness and dysfunction
  - sloppy testing work
  - disempowered, unskilled, marginalized testers
  - interference from people who think they understand testing
  - focus on the trappings, artifacts and tools instead of skills, exploration, experimentation, and learning

## Moreover...

- Humans, for good and ill, “repair” gaps in communication
- LOTS of bugs result from misinterpretations of requirements, specifications, models,...
- LOTS of process problems result from overly narrow definitions of “testing”, “quality”, “bug”,...
- LOTS of process problems result from imprecise reference to “requirements”, “plans”, “strategies”,...

<b>You said...</b> “Automate all the testing!”	<b>...which means</b> and risk assessment and prioritization and coverage analysis and pattern recognition and decision making and design of the test lab and preparation of the test lab and sensemaking and test code development and tool selection and recruiting of helpers and making test notes and preparing simulations and bug advocacy and triage and relationship building
<b>You might have meant...</b> “Automate all the checking!”	



## A Check Has Three Elements

1. An *observation* linked to...
2. A *decision rule* such that...
3. both observation and decision rule can be applied algorithmically.

A **check** can be performed



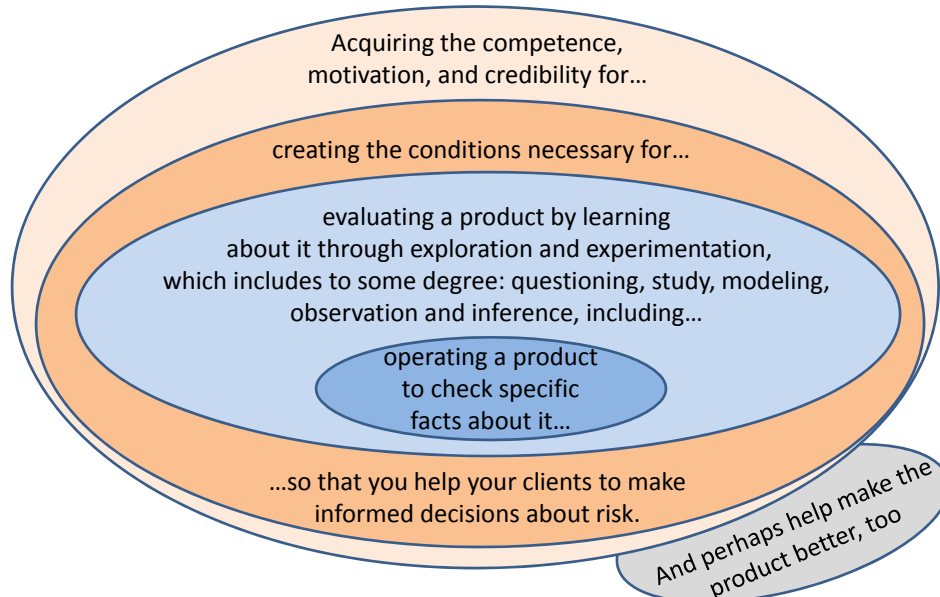
by a *machine*  
that *can't* think  
(but that is quick and precise)



by a human who has been  
instructed *not* to think  
(and who is slow and variable)

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## Testing is...



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## Why make this distinction?

- Because *checking* is mechanistic. It can be made completely **explicit** and automated.
- Because *testing* involves **tacit** skills that are developed through socialization, not via rote procedures.
- Because efficiency and effectiveness are very different conversations for explicit vs. tacit skills.
- Because for checking to be excellent, it must be embedded in excellent testing.
- Programmers have resisted marginalization for years! **(They no longer call compilers “autocoders” and programming languages are no longer called “autocodes”.)**

### You said...

“manual testing”

### You might have meant...

- interacting directly with the product, as a user might
- human checking
- testing that doesn't involve writing code
- testing without tools (but that doesn't happen)

**We don't say “manual managing” or “manual science”, because we don't expect tools to do those things.**

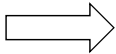
## Let's Talk About *Safety Language*

(aka "epistemic modalities")

- "Safety language" in software testing, means to qualify or otherwise draft statements of fact so as to avoid false confidence OR accidental deception.

- **Examples:**

So far...                      I think...                      It appears...  
apparently...                      I infer...                      It seems...  
I assumed...                      I observed...

~~The feature worked~~                                            I have not yet seen any failures in the feature...

## Safety language is for listening, too.

- Try applying safety language moves to what you **hear**, as well as to what you **say**.
- People are often naïve, careless, or incompetent at expressing themselves
  - sometimes they are manipulative, too
- Just as speaking clearly is difficult, listening and interpreting is too
  - we *repair* what we hear, but not always very well
- Speaking and listening carefully may be effortful
  - but it can become easier with practice and some helpful heuristics

## Safety Language Vocabulary

### A vs. THE

When trying to explain something,  
prefer "a" to "the".

- Example: "A problem..." instead of "THE problem..."
- Using "A" instead of "THE" helps us to avoid several kinds of critical thinking errors
  - single path of causation
  - confusing correlation and causation
  - single level of explanation

## Safety Language Vocabulary

### Unless...

At the end of a statement,  
try adding "unless..."

- When someone asks a question based on a false or incomplete premise, try adding "unless..." to the premise
- When someone offers a Grand Truth about testing, append "unless..." or "except in the case of..."

## Safety Language Vocabulary

### Also...

Whatever is happening,  
something else may ALSO be happening.

- The product gives the correct result! Yay!
- ...It also may be silently deleting system files.
- There may be *more where that come from*.

## Safety Language Vocabulary

### “So far” & “Not yet”

Whatever is true now  
may not be true for long.

- The product works... so far.
- We haven't seen it fail... yet.
- No customer has complained... yet.
- Beware of “always” and “never”
  - There can never be a valid test for “always”. Or “never”.

## Safety Language Vocabulary

### “Or...”

Whatever your theory about “what is”, other theories could describe “what is” as well, or better.

- Practice asking “What else could this be?”
- Consider opposite alternatives.
- “Mary had a little lamb.”
- The Rule of Three (Jerry Weinberg): If you haven’t thought of at least three plausible and non-trivial interpretations of what you’ve taken in, you probably haven’t thought enough.
- See also *How Doctors Think*, Dr. Jerome Groopman

You said...

**“It works!”**

**It would be more accurate to say...**

**SOME ASPECT of SOME FEATURE**

**APPEARS**

**to meet SOME REQUIREMENT to SOME DEGREE**

**based on SOME THEORY**

**based on SOME OBSERVATION**

**that SOME AGENT (I) made**

**under SOME CONDITIONS**

**ONCE or MAYBE MORE**

**on MY MACHINE.**



**You said...**

**“It works!”**

**It would be more accurate to say...**

**It CAN work.**

**I’ve SEEN IT work.**

**(Jeremy Clarkson CAN be a nice guy.)**

**You said...**

“I break the software.”

**You might have meant...**

“I **find places where** the software **is broken.**”

“I break **people’s illusions about** the software.”

**It might be safer to say...**

“I **explore and experiment** to discover where the software might present problems that threaten value to people who matter.”

Or, more simply “I **test** the software.”

### **It might be safer to say...**

“I test the software.”

#### **Why it’s important**

When you say “I break the software”, you set yourself up for a potential public relations problem.

#### **Others may “repair” “I break the software.”**

- “The software was fine **until the testers broke it.**
- “We could ship our wonderful product on time **if only the testers would stop breaking it.”**
- “Normal customers wouldn’t have problems our wonderful product; it’s just that **the testers break it.”**
- “There are no systemic management or development problems that have been leading to problems in the product. No way. **The testers broke it.”**

### **You said...**

“Cannot reproduce.”

#### **You probably meant...**

I do not yet know how to reproduce it.

I have not yet been able to reproduce it.

#### **Why it Matters**

Some may interpret “cannot reproduce” as “**never really happened before**”.

This gets repaired into “**will never really happen again.**”

### **You said...**

“Customer expectations”

### **You probably meant...**

Customer desires

### **Why it Matters**

If the customer likes it, **the expectation is not an issue.**

If the customer expected not to like it and *still didn't like it*, **the point is that they still don't like it.**

**The expectation is a middleman.**

### **You said...**

“Acceptance tests”

### **You probably meant...**

Checks, not tests.

Rejection, not acceptance.

Rejection checks, not acceptance tests

### **Why it Matters**

We don't want to be fooled into believing that something that “passes” **acceptance checks** is **acceptable.**

### **You said...**

“Definition of done”

### **You probably meant...**

“Definition of **not done yet**”

### **Why it Matters**

We can anticipate in advance **some** things that would cause us to say “we can’t ship yet!”

We **cannot** anticipate all of them at the beginning of the project (sprint, cycle, whatever you call it).

BUT we can agree to be humble, and recognize that we’ll learn things along the way—some of which might cause us to conclude we’re **not done yet**.

## **Some final hints**

### **Listen for...**

- Empty labels (beware: “Agile”)
- Clichés, stale images, canned phrases
  - like “canned phrase”
- Mysterious omissions
- Evaluative bias
  - “full-featured” vs. “bloated”
- Hidden controversy
- Imprecision
- Equivocation

## **And finally...**

- Don't forget to say thank you!

**Thank you!**